

# Things to Consider When Doctors Join A Telemedicine Platform

Dr. Arlen Meyers MD, MBA (ENT Surgeon & CEO of the Society of Physician Entrepreneurs) has coined the acronym **Q.W.I.L.T.** (Quality. Workflow. Income. Legal. Time) to describe the 5 essential requirements that physicians must consider before joining a Telemedicine platform.



## QUALITY

Telemedicine Providers must submit for review their professional credentials, to assess their capacity & relevance to the digital health platform



## WORKFLOW

The telemedicine platform must be designed with the doctor's technical abilities in mind.

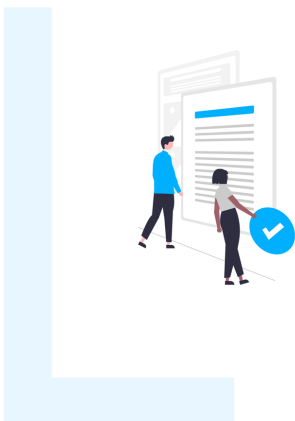
An easy method to process their virtual patients, follow up their appointments & manage any last-minute technical changes is highly appreciated



## INCOME

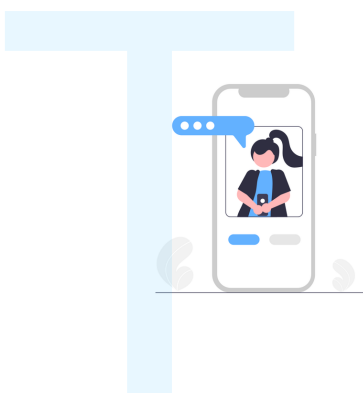
The Doctor should be adequately compensated for the value-added services they are providing.

Their consultation fees should be seamlessly collected, processed & reimbursed using appropriate digital financial gateways



## LEGAL

Comprehensive due diligence must be enforced to maintain the appropriate medical malpractice coverage, with extended protection to the company & the providers



## TIMELY SESSIONS

If the Doctor is allowed to spend enough time with their virtual patients - the provider & the business may receive favorable reviews to garner future users

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**ViOS**

